

Message Text

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PAGE 01 KADUNA 00189 192343Z

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ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W

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R 191521Z FEB 76

FM AMCONSUL KADUNA

TO USDOC WASHDC

INFO SECSTATE WASHDC 3287

AMEMBASSY LAGOS

UNCLAS KADUNA 0189

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: TRADE OPPORTUNITY PROGRAM

USDOC

REF: 74 STATE A-1168

1. 753/04/T0008

2. 021976

3. D. JENSEN

4. 753 NIGERIA

5. O

6A. WRITE TO --

6B. THE GENERAL MANAGER

6C. NIGERIAN AGRICULTURAL BANK LTD.

18/19 AHMADU BELLO WAY

P.M.B. 2155

KADUNA, NIGERIA

7. --

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8. 03/15/76

9. 204

10. 3534XXX-0000. FARM MACHINERY AND EQUIPMENT.

APPLICATIONS ARE INVITED FROM REPUTABLE FIRMS/INDIVIDUALS FOR THE SUPPLY OF A WIDE RANGE OF AGRICULTURAL INPUTS TO FARMERS LOCATED ALL OVER NIGERIA WHO BENEFIT FROM THE BANK'S LOANS.

APPLICANTS SHOULD INDICATE THE FULL RANGE OF TYPES AND CAPACITIES OF MATERIALS STOCKED WITH BROCHURES, PRICES (C.I.F. PREFERRED), DISCOUNTS, AFTER-SALES-SERVICE INCLUDING SPARE-PARTS AVAILABLE, POINT OF COLLECTION, SUPPLY SITUATION AND ALL OTHER RELEVANT TRADE TERMS.

BELOW ARE SOME OF THE ITEMS REQUIRED: -- WATER PUMPS, WATER TANKS, LIVESTOCK FEEDMILLS, LIVESTOCK FEEDS, POULTRY EQUIPMENT, ELECTRIC GENERATING PLANTS, LAND CLEARING EQUIPMENT, VEHICLES, TRACTORS AND ACCESSORIES, TYPEWRITERS, WEIGHING SCALES, RICE-HULLERS AND ACCESSORIES, SPRAYERS, MAIZE SHELLERS, CHAIN SAWS, FISHING AND SHRIMPING TRAWLERS, DECORTICATORS, DAY-OLD-CHICKS, BREEDING STOCK (COWS, BULLS, PIGS), INSECTICIDES, AND CHEMICALS.

ORDERS ARE PLACED AS AND WHEN APPROVED PROJECTS REQUIRE THE PARTICULAR ITEMS. THE FINAL DECISION AS TO WHAT TO BUY IS MADE PRIMARILY BY THE FARMER DEPENDING ON HIS PROJECT AND BUDGET.

COMMENT: ALTHOUGH THIS REQUEST FROM NAB IS ESSENTIALLY FOR AN ANNUAL COMPILATION OF BROCHURES AND PRICE LISTS, THE CONSULATE BELIEVES THAT THIS CAN BE A USEFUL OPPORTUNITY FOR AMERICAN FIRMS TO DEVELOP CONTACTS WITH ONE OF NIGERIA'S MOST IMPORTANT SOURCES OF AGRICULTURAL PROJECTS (1975-80 BUDGET IS N150 MILLION).
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976KADUNA00189
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760063-0689
From: KADUNA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760235/aaaabesu.tel
Line Count: 94
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE A-1168
Review Action: RELEASED, APPROVED
Review Authority: ullricre
Review Comment: n/a
Review Content Flags:
Review Date: 21 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 JUL 2004 by oatisao>; APPROVED <27 AUG 2004 by ullricre>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE OPPORTUNITY PROGRAM USDOC
TAGS: BEXP, NI
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006